

**ORDER: AUTHORIZE ZOLL X SERIES CARDIAC MONITORS, STRYKER LUCAS
AUTOMATED CPR DEVICES, AND MERCURY MEDICAL AIRTRAQ VIDEO
LARYNGOSCOPE AS SOLE SOURCE VENDOR/PURCHASES FOR THE FIRE
DEPARTMENT**

Motion was made by Mike Roberts, duly seconded by Larry Gillespie, to authorize Zoll X Series cardiac monitors, Stryker Lucas automated CPR devices, and Mercury Medical AirTraQ Video Laryngoscope as sole source vendors/purchases for the Fire Department.

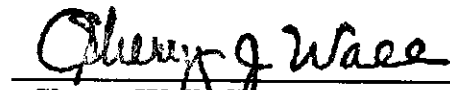
The vote on the motion was as follows:

Supervisor Brent Larson, voted absent
Supervisor Larry Gillespie, voted yes
Supervisor David Rikard, voted yes
Supervisor Chad McLarty, voted absent
Supervisor Mike Roberts, voted yes

After the vote, Acting President Gillespie, declared the motion carried, this the 17th day of October, 2022.



Larry Gillespie, Acting President
Board of Supervisors



Sherry Wall, Clerical Clerk



Wesley Anderson
Fire Chief
wanderson@lafayettecoms.com
Justin Sneed
Deputy Fire Chief
jsneed@lafayettecoms.com

Lafayette County Fire Department

50 CR 1032
Oxford, MS 38655

Mailing Address
P.O. Box 1435
Oxford, MS 38655
TELEPHONE: (662) 232-2880
FAX: (662) 234-2635

Lafayette County Board of Supervisors
300 North Lamar Blvd.
Oxford, MS 38655

September 13, 2022

First of all, I would like to thank you for the allowing the Lafayette County Fire Department to purchase cardiac monitors, automated CPR devices and video laryngoscopes. These products serve as excellent tools that enable us to provide high quality, cost effective, streamlined prehospital care to the citizens of Lafayette County. We have determined the Zoll X Series cardiac monitor, the Lucas Automated CPR Device and the AirTraq video laryngoscope are the products that are best suited for our department because of both interoperability and functionality.

The Zoll X Series cardiac monitor offers many functions in treating patients as well as interoperability and streamlining care while being cost effective. The monitor allows us to run 12 lead EKG's to assess for life threatening arrhythmias that require immediate intervention. It has Wi-Fi and Bluetooth capabilities that provide the means of streamlining care to the hospital and cath lab team for STEMI's. This decreases the first medical contact to intervention which has been shown to decrease morbidity and mortality. It also has the capabilities of monitoring carboxyhemoglobin levels which is useful in assessing for carbon monoxide poisoning in fire personnel during rehab. It also measures end tidal CO2 as well as tidal volume in intubated patients. Baptist Ambulance (Priority Ambulance) uses this same monitor which allows us to replace disposable equipment, as well as having full interoperable capabilities on scene. The Zoll X Series is compatible with ImageTrend software which we already use for documentation purposes. It is also compatible with the Zoll AED Plus which the department already uses.

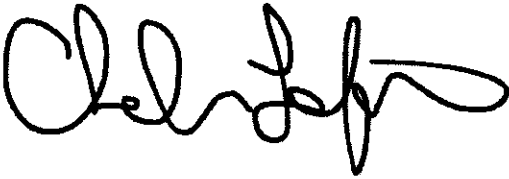
The Lucas Device is an automated CPR device that allows us to provide high quality chest compressions during cardiac arrest. This allows responders to help with other duties and ensures compressions are compliant with American Heart Association recommendations. This device is smaller, lighter and cheaper when compared to the AutoPulse. The disposable part for the Lucas Device cost \$34.23 compared to the AutoPulse at \$122.50.

The AirTraQ is a video laryngoscope that allows indirect visualization of anatomy during intubation. We are already utilizing this device within our department so no additional training is required. Baptist Ambulance is integrating the AirTraQ into their practice currently which, again, will allow us to replace disposables that we have used when treating patients. In light of the COVID-19 pandemic, the AirTraQ device reduces direct contact with respiratory droplets during intubation, which is safer for our clinicians. This device is also safer for patients as it increases first pass intubation success rates to 80.4% compared to 65.4% with direct visualization (no camera). The AirTraQ can be programmed to record the intubation that can then be uploaded into ImageTrend software and attached to documentation.

Respectfully,

A handwritten signature in black ink, appearing to read 'Wesley Anderson', with a long horizontal stroke extending to the right.

Wesley Anderson
Lafayette County Fire Chief

A handwritten signature in black ink, appearing to read 'Toby Lafayette', with a long horizontal stroke extending to the right.

Toby Lafayette
Asst. Chief of EMS



January 1st, 2022

RE: Airtraq™ Distribution – Exclusive USA/Canada

To Whom It May Concern:

Thank you for your interest in the Airtraq™ Optical Laryngoscope product line. Airtraq™ distributes its products through company appointed specialty distributors and partners throughout the world.

Distributor: Mercury Medical

Customers: Hospital, Alternate Site, Sub-acute facilities, Physicians Office, EMS, Transport.

Type: Exclusive Sole Source

Territory: United States (50) and Canada

Effective: January 1st, 2022, thru Present

Distributors are not permitted to represent or sell Airtraq™ products outside of their area of exclusive authority and responsibility.

If you have any further questions, please do not hesitate to call our office.

Regards,

A handwritten signature in black ink, appearing to read "Danny Daniel", with a stylized flourish at the end.

Danny Daniel
Vice President of Sales - North America
Airtraq LLC

Tel (O) - (877) 6 Airway (624-7929)

Tel (D) - (972) 325-1025

E-mail – danny.daniel@airtraq.com



Since 1963

Quote

#EST14197

8/10/2022

Mercury Medical
11300 49th Street North
Clearwater FL 33762-4807
United States

Customer Service Phone # 1-800-835-6633
Customer Service Email uscustomerservice@mercurymed.com

Terms

Shipment Transportation
Terms

Shipping Method

Expires 11/8/2022

Bill To

Lafayette County Fire
Department
50 County Road 1032
OXFORD MS 38655
United States

Ship To

Lafayette County Fire
Department
50 County Road 1032
OXFORD MS 38655
United States

Account Number:120534

Sales Specialist

Keith Ingram - Sales Specialist
Jim Pasquale - Inside Sales Specialist

Phone Number

Office Phone:(727) 316-5273
Office Phone:(727) 573-4978

Email

kingram@mercurymed.com
jpasquale@mercurymed.com

Quantity	Units	Item	Rate	Amount
5	Ea	LDA390KIT Airtraq A390 WIFI Camera And Full Kit, Standard Hard Case, USB, Silicone Cover, Docking Station and Charger	\$950.00	\$4,750.00
7	Pkg	LDA011 Airtraq SP Regular Size 3 Blue Color for E/T Tube 7.0 - 8.5 mm 2/package	\$79.00	\$553.00
5	Pkg	LDA021 Airtraq SP Small Size 2 Green Color for E/T Tube 6.0 - 7.5 mm 2/Package	\$79.00	\$395.00
5	Pkg	LDA031 Airtraq SP Pediatric Size 1 Purple Color for E/T Tube 4.0 - 5.5 mm 2/Package	\$79.00	\$395.00
5	Pkg	LDA041 Airtraq SP Infant Size 0 Grey Color for E/T Tube 2.5-3.5 mm 2/Package	\$79.00	\$395.00
1	Pkg	LDA811 Airtraq SP Regular Size 3 DEMO Blue Color for E/T Tube 7.0 - 8.5 mm 2/Package	\$79.00	\$79.00
1	Pkg	LDA831 Airtraq SP Pediatric Size 1 DEMO Purple Color for E/T Tube 4.0 - 5.5 mm 2/Package	\$79.00	\$79.00
1	Pkg	LDA841 Airtraq SP Infant Size 0 DEMO Grey Color for E/T Tube 2.5 - 3.5 mm 2/Package	\$79.00	\$79.00



EST14197

Subtotal	\$6,725.00
Tax Total (%)	\$0.00
Total	\$6,725.00

The above prices do not include applicable freight.

Effective May 31, 2022 this Quote may reflect a price increase due to the unprecedented global supply events outside the control of Mercury Medical.

Quotation for Jim Pasquale 9/13/2022



EST14197



October 13, 2022

Stryker is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets in the U.S. and Canada for the following products:

- New LIFEPAK® 15 monitor/defibrillators
- New LIFEPAK 20e defibrillator/monitors
- New LIFEPAK 1000 automated external defibrillators
- New LUCAS® chest compression system
- TrueCPR™ coaching devices
- CODE-STAT™ data review software and service

Stryker is the sole-source provider in all markets for the following products and services:

- RELISM (Refurbished Equipment from the Lifesaving Innovators) devices
- LIFENET® system and related software
- Factory-authorized inspection and repair services which include repair parts, upgrades, inspections and repairs
- HealthEMS® Software
- HomeSolutions.NET® Software
- ACLS (non-clinical) LIFEPAK defibrillator/monitors
- Heart Safe SolutionSM Government Campus Solution
- MultiTech 4G and Titan III gateways

Stryker is also the sole-source distributor of the following products for EMS customers in the U.S. and Canadian markets:

- McGRATH™ MAC EMS video laryngoscope
- McGRATH MAC disposable laryngoscope blades
- McGRATH X Blade™

Stryker does not authorize any third-parties to sell these products or services in the markets listed above. We will not fulfill orders placed by non-authorized businesses seeking to resell our products or services. If you have questions, please feel free to contact your local Stryker customer service representative at 800.442.1142.

Sincerely,

A handwritten signature in black ink, appearing to read "Matt Van Der Wende".

Matt Van Der Wende, Senior Director, Americas Sales

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GDR 3321967_L

Emergency Care

11811 Willows Road NE, Redmond, WA 98052 USA | P +1 425 867 4000 | Toll-free +1 800 442 1142 | stryker.com



Lucas

Quote Number: 10577282

Remit to: **Stryker Medical**

P.O. Box 93308

Version: 1

Chicago, IL 60673-3308

Prepared For: STRYKER MED

Rep: Julie Riekhof

Attn:

Email: julie.riekhof@stryker.com

Phone Number:

Quote Date: 09/29/2022

Expiration Date: 10/28/2022

Delivery Address		End User - Shipping - Billing		Bill To Account	
Name:	STRYKER MED	Name:	STRYKER MED	Name:	STRYKER MED
Account #:	1174821	Account #:	1174821	Account #:	1174821
Address:	3800 E CENTRE AVE	Address:	3800 E CENTRE AVE	Address:	3800 E CENTRE AVE
	PORTAGE		PORTAGE		PORTAGE
	Michigan 49002-9799		Michigan 49002-9799		Michigan 49002-9799

Equipment Products:

Item	Part Number	Description	Qty	Unit Price	Total Price
1.0	99576-000063	LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	5	\$15,417.47	\$77,087.35
2.0	11576-000060	LUCAS Desk-Top Battery Charger	5	\$977.54	\$4,887.70
3.0	11576-000071	LUCAS External Power Supply	5	\$309.32	\$1,546.60
4.0	11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	5	\$597.92	\$2,989.60
5.0	11576-000046	LUCAS Disposable Suction Cup (3 pack)	5	\$116.92	\$584.60
6.0	11576-000089	LUCAS Grip Tape for Slim Back Plate	5	\$23.68	\$118.40
Equipment Total:					\$87,214.25

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$882.00
Grand Total:	\$88,096.25

Comments:

Lafayette FD quote with Priority pricing.

Prices: In effect for 30 days



Lucas

Quote Number: 10577282

Version: 1

Prepared For: STRYKER MED

Attn:

Remit to: **Stryker Medical**

P.O. Box 93308

Chicago, IL 60673-3308

Rep: Julie Riekhof

Email: julie.riekhof@stryker.com

Phone Number:

Quote Date: 09/29/2022

Expiration Date: 10/28/2022

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.

Capital Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html. A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at <https://www.strykeremergencycare.com/terms>.



ZOLL Medical Corporation

Worldwide Headquarters
269 Mill Road
Chelmsford, Massachusetts 01824-4105
U.S.A.

978 421-9655
978 421-0025 Main Fax

March 31, 2022

Chief Wes Anderson
Lafayette Co. Fire Department
50 County Rd. 1032
Oxford, MS 38655

Dear Chief Anderson,

We appreciate your consideration of ZOLL® products for Lafayette Co. Fire Dept. This letter serves as confirmation that ZOLL® Medical Corporation at 269 Mill Road in Chelmsford, Massachusetts, is the sole manufacturer and source of X Series and X Series Advanced® Defibrillators for the EMS Market. ZOLL® or Adam Britt, EMS Account Executive, will not sell an X Series Advanced® Defibrillator to Lafayette Co. Fire Dept. through any vendor or dealer.

The ZOLL X series monitor product line would provide direct compatibility with Baptist/Priority Ambulance as well as Baptist Hospital Oxford, Hospital Wing, and Air Evac systems. This compatibility provides direct integration to the existing equipment of aforementioned organizations in Lafayette Co. that no other equipment can provide. This would ensure continuity of care throughout the system in Lafayette Co., MS and ensure the highest efficiency of care of the citizens of Lafayette Co. MS.

The ZOLL® monitor line is the only source for the patented Rectilinear Biphasic Waveform. This waveform is proven clinically superior by the FDA for the synchronized cardioversion of Atrial Fibrillation and for High Impedance Ventricular Fibrillation. ZOLL® is also the only source of the RLB 40msec pulse duration pacing waveform. This pacing technology is patented technology as well and is not available from any other manufacturer.

Additionally, ZOLL is the sole provider of the Inovise 12 lead algorithm for ALS monitors in the EMS environment. This 12 lead algorithm provides the highest level of accuracy and specificity for determining ST elevations in the EMS environment. Additionally, the exclusive capabilities of the Inovise 12 lead and ZOLL X series to simultaneously capture all EKG leads provides for higher levels of accuracy, reduces the need for acquiring multiple EKG's, therefore increasing the speed and quality of care for the patients. These technologies are exclusive to the Inovise 12 lead algorithm, which can only be found in the ZOLL X series for the EMS Market and not available from any other manufacturer.

ZOLL® is also the sole source manufacturer of FDA approved Real CPR Help, See thru CPR, Pediatric CPR, and Rapid Shock technologies only available in the ZOLL® X

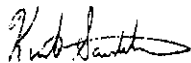
Series® and other ZOLL® defibrillation equipment. The ZOLL® monitor line, including the ZOLL X series® is the only ALS Cardiac monitor with both Real CPR Help and See thru CPR technologies. See thru CPR is also the only technology of its kind on the market allowing the rescuer to filter through the CPR to see a verifiable rhythm without stopping CPR. These technologies must be capable of being used through defibrillation pads that must have an attached accelerometer to enable CPR feedback and artifact filtering functionality and are disposable with each event. These technologies and the ZOLL® X Series® cardiac resuscitation monitor are not available from any other manufacturer.

In addition, the X series monitor is the only EMS monitor with the following capabilities:

- Pediatric CPR Feedback
- Pediatric Defibrillation capability in AED Mode
- Rapid Shock (Ability to charge and ready for shock in less than 5 seconds)
- BVM Help Feedback for direct and instant feedback of ventilation rate & tidal volume
- TBI Dashboard for complete trending of Traumatic Brain Injury Patients
- Device must be capable of acquiring a blood pressure measurement on inflation within 15 to 30 seconds
- Device must be capable of synchronizing the oscillation to the R-wave of the ECG during Non-invasive blood pressure monitoring
- Device must have impedance pneumography for monitoring respiratory rate via ECG Leads I or II
- Device must have a minimum IP55 rating for water and solid foreign objects
- Device shall not exceed 10.6 lbs. (4.82 kg) without battery and paper

Should you have any questions or require additional information please contact me at 800-348-9011 x 9871.

Sincerely,



Kurt Sandstrom
Group Vice President, N.A. EMS Sales

**ZOLL Medical Corporation**

269 Mill Road
Cheimsford, MA 01824-4106
Federal ID# 04-2711626

Phone: (800) 348-9011

Fax: (978) 421-0015

Email: esales@zoll.com

Quote No: Q-39847 Version: 5

Lafayette County FD
50 Co. Rd 1032
Oxford, MS 38655

Quote No: Q-39847

Version: 5

ZOLL Customer No: 122967

Issued Date: September 7, 2022
Expiration Date: September 30, 2022

Toby Lafayette
(662) 322-5759
tlafayette@lafayettefd.com

Terms: NET 30 DAYS

FOB: Shipping Point

Freight: Free Freight

Signature: 

Prepared by: Adam Britt
EMS Territory Manager
abritt@zoll.com
+1 9012129677

Item	Contract Reference	Part Number	Description	Qty	List Price	Adj. Price	Total Price
1	777938	601-2221011-01	<p>X Series Monitor/Defibrillator - 12-Lead ECG, Pacing, NIBP, SpO2, EtCO2, CPR Expansion Pack</p> <p>Includes: 4 trace tri-mode display monitor/ defibrillator/ printer, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5in (16.5cm) diagonal screen. Accessories Included: MFC cable and CPR connector, A/C power cord, One (1) roll printer paper, 6.6 Ah Li-ion battery, Carry case, Operator Manual, Quick Reference Guide, and One (1)-year EMS warranty.</p> <p>Parameter Details: Real CPR Help - Dashboard display of CPR Depth and Rate for Adult and Pediatric patients, Visual and audio prompts to coach CPR depth (Adult patient only), Release bar to ensure adequate release off the chest, Metronome to coach rate for Adult and Pediatric patients. See-Thru CPR artifact filtering • Interpretative 12-Lead ECG (Full 12 ECG lead view with both dynamic and static 12-lead mode display. 12-Lead OneStep ECG cable - includes 4-Lead limb lead cable and removable precordial 6-Lead set) • ZOLL Noninvasive Pacing Technology • Welch Allyn NIBP with Smartcuff, 10 foot Dual Lumen hose and SureBP Reusable Adult Medium Cuff • Masimo Pulse Oximetry with Signal Extraction Technology (SET), Rainbow SET • EtCO2 Oridion Microstream Technology. Microstream tubing set sold separately •</p>	3	\$42,233.00	\$26,092.50	\$78,277.50



ZOLL Medical Corporation

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Chelmsford, MA 01824-4105
Federal ID# 04-2711626

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Email: esales@zoll.com

Lafayette County FD

Quote No: Q-39847 Version: 5

Item	Contract Reference	Part Number	Description	Qty	List Price	Adj. Price	Total Price
2	777938	601-2231011-01	<p>X Series Monitor/Defibrillator - 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, EtCO2, CPR Expansion Pack</p> <p>Includes: 4 trace tri-mode display monitor/defibrillator/ printer, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5in (16.5cm) diagonal screen. Accessories Included: MFC cable and CPR connector, A/C power cord, One (1) roll printer paper, 6.6 Ah Li-ion battery, Carry case, Operator Manual, Quick Reference Guide, and One (1)-year EMS warranty.</p> <p>Parameter Details: Real CPR Help - Dashboard display of CPR Depth and Rate for Adult and Pediatric patients. Visual and audio prompts to coach CPR depth (Adult patient only). Release bar to ensure adequate release off the chest. Metronome to coach rate for Adult and Pediatric patients. See-Thru CPR artifact filtering - Interpretative 12-Lead ECG (Full 12 ECG lead view with both dynamic and static 12-lead mode display. 12-Lead OneStep ECG cable - Includes 4-Lead limb lead cable and removable precordial 6-Lead set) • ZOLL Noninvasive Pacing Technology • Welch Allyn NIBP with Smartcuff. 10 foot Dual Lumen hose and SureBP Reusable Adult Medium Cuff • Masimo SpO2 & SpCO with Signal Extraction Technology (SET), Rainbow SET® • EtCO2 Orion Microstream Technology. Microstream tubing set sold separately •</p>	1	\$45,343.00	\$28,014.00	\$28,014.00
3	777938	8000-0895	Cuff Kit with Welch Allyn Small Adult, Large Adult and Thigh Cuffs	6	\$173.00	\$119.70	\$718.20
4	777938	REUSE-09-2MQ	Welch Allyn REUSE-09-2MQ Cuff, Child, 2-Tube, Twist Lock connector	6	\$58.00	\$39.90	\$239.40
5	777938	8000-001392	Masimo rainbow® RC-4 - 4FT, Reusable EMS Patient Cable	6	\$278.00	\$183.75	\$1,102.50
6	777938	8000-000459	M-LNCS DCI Reusable Sensor	4	\$334.00	\$221.25	\$885.00
7	777938	8000-000371	rainbow® DCI® SpO2/SpCO/SpMet Adult Reusable Sensor with connector (3 ft)	3	\$967.00	\$642.20	\$1,926.60
8	777938	8000-0580-01	Six hour rechargeable Smart battery	7	\$572.00	\$336.60	\$2,356.20
9	777938	8300-0500-01	SurePower 4 Bay Charging System including 4 Battery Charging adapters	1	\$3,073.00	\$1,756.44	\$1,756.44
10	777938	8200-000100-01	Single Bay Charger for the SurePower and SurePower II batteries	3	\$1,124.00	\$642.60	\$1,927.80



ZOLL Medical Corporation

269 Mill Road
Chelmsford, MA 01824-4105
Federal ID# 04-2711626

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Fax: (978) 421-0015
Email: esales@zoll.com

Lafayette County FD
Quote No: Q-39847 Version: 5

Item	Contract Reference	Part Number	Description	Qty	List Price	Adj. Price	Total Price
11	777938	8000-000875-01	Paper, Thermal, BPA Free (Box of 6)	5	\$27.00	\$18.24	\$91.20
12	949804	8707-000603-01	X Series Clear Plastic Display Protector	5	\$42.00	\$30.13	\$150.65
13		7900-9902	ZOLL ALS Equipment M & E Series Trade In Allowance (EMS Group) See Trade Unit Considerations.	3		(\$2,500.00)	(\$7,500.00)
14	949804	90110200499991010	AED Pro® Semi-Auto/Manual Includes: Backlit LCD screen, soft carry case, rugged over-molded outer housing, multi-patient internal memory, IrDA port, operator guide, five year factory warranty, limited lifetime outer housing warranty.	5	\$4,175.00	\$2,580.60	\$12,903.00
15	777938	8000-0860-01	AED Pro non-rechargeable lithium battery pack	5	\$181.00	\$121.60	\$608.00
16	777938	8000-0838	AED Pro ECG Cable AAMI	5	\$181.00	\$121.60	\$608.00
17	777938	8900-0810-01	Pedi-padz II Pediatric Multi-Function Electrodes Designed for use with the AED Plus. The AED recognizes when pedi?padz II are connected and automatically proceeds with a pediatric ECG and adjusts energy to pediatric levels. Twenty four (24) month shelf-life. One pair.	4	\$108.00	\$64.60	\$258.40
18		7800-0217-61	All Stryker BLS Trade-In Allowance (EMS Group) See Trade Unit Considerations.	2		(\$100.00)	(\$200.00)
19		2001-9901-61	ZOLL Other BLS Equipment AED Plus/AED Pro/Cardiac Science Trade In Allowance (EMS Group) See Trade Unit Considerations.	1		(\$100.00)	(\$100.00)
20		7800-0212-61	All Philips BLS Trade In Allowance (EMS Group) See Trade Unit Considerations.	1		(\$100.00)	(\$100.00)

**ZOLL Medical Corporation**

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Chelmsford, MA 01824-4105
Federal ID# 04-2711626

Lafayette County FD
Quote No: Q-39847 Version: 5

Phone: (800) 348-9011
Fax: (978) 421-0015
Email: esales@zoll.com

Item	Contract Reference	Part Number	Description	Qty	List Price	Adj. Price	Total Price
21		601-2231112-01	X Series Advanced Monitor/Defibrillator - 12-Lead ECG, Pacing, SpO2, SpCO, EtCO2, BVM, NIBP, CPR Expansion Pack, Remote View Includes: TBI Dashboard, 4 trace tri-mode display monitor/ defibrillator/ printer, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5in (16.5cm) diagonal screen. Accessories Included: MFC cable and CPR connector, A/C power cord, One (1) roll printer paper, 6.6 Ah Li-ion battery, Operators Manual, Quick Reference Guide, and One (1)-year EMS warranty. Parameter Details: Real CPR Help - Dashboard display of CPR Depth and Rate for Adult and Pediatric patients. Visual and audio prompts to coach CPR depth (Adult patient only), Release bar to ensure adequate release off the chest, Metronome to coach rate for Adult and Pediatric patients. See-Thru CPR artifact filtering • Interpretative 12-Lead ECG (Full 12 ECG lead view with both dynamic and static 12-lead mode display. 12-Lead OneStep ECG cable - includes 4-Lead limb lead cable and removable precordial 8-Lead set) • ZOLL Noninvasive Pacing Technology • Real BVM Help: Dashboard provides real-time ventilation feedback on both volume and rate for intubated and non-intubated patients. AccuVent Cable included. (Accuvent disposable sensors sold separately) • Welch Allyn NIBP with SmaCuff. 10 foot Dual Lumen hose and SureBP Reusable Adult Medium Cuff • Masimo SpO2 & SpCO with Signal Extraction Technology (SET), Rainbow SET® • EtCO2 Orion Microstream Technology. Microstream tubing set sold separately •	1	\$48,971.00	\$36,728.25	\$36,728.25
22		8707-000502-01	X Series Accessory Carry Case - Printer Chute with Single Zipper	1	\$589.00	\$0.00	\$0.00

Subtotal: \$160,651.14

Total: \$160,651.14

Contract Reference	Description
777938	Reflects Priority Ambulance Lic 2019 contract pricing. Notwithstanding anything to the contrary herein, the terms and conditions set forth in Priority Ambulance Lic 2019 shall apply to the customer's purchase of the products set forth on this quote.
949804	Reflects GPO Npp 2020 - Contract No. PS20200 contract pricing. Notwithstanding anything to the contrary herein, the terms and conditions set forth in NPP 2020 - Contract No. PS20200 shall apply to the customer's purchase of the products set forth on this quote.

Trade Unit Considerations

Trade-in values valid through September 30, 2022 if all equipment purchased is in good operational and cosmetic condition and includes all standard accessories. Trade-in values are dependent on the quantity and configuration of the ZOLL devices listed on this quotation. Customer assumes responsibility for shipping trade-in equipment at the quantities listed on the trade line items in this quotation to ZOLL's Chelmsford Headquarters within 60 days of receipt of new equipment. Customer agrees to pay cash value for trade-in equipment not shipped to ZOLL on a timely basis.

**ZOLL Medical Corporation**

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Chelmsford, MA 01824-4105
Federal ID# 04-2711626

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Lafayette County FD
Quote No: Q-39847 Version: 5

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <https://www.zoll.com/about-zoll/invoice-terms-and-conditions> and for software products can be found at <http://www.zoll.com/SSPTC> and for hosted software products can be found at <http://www.zoll.com/SSHTC>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

1. This Quote expires on September 30, 2022. Pricing is subject to change after this date.
2. Applicable tax, shipping & handling will be added at the time of invoicing.
3. All purchase orders are subject to credit approval before being accepted by ZOLL.
4. To place an order, please forward the purchase order with a copy of this quotation to esales@zoll.com or via fax to 978-421-0015.
5. All discounts from list price are contingent upon payment within the agreed upon terms.
6. Place your future accessory orders online by visiting www.zollwebstore.com.

Order Information (to be completed by the customer)

☐ Tax Exempt Entity (Tax Exempt Certificate must be provided to ZOLL)

☐ Taxable Entity (Applicable tax will be applied at time of invoice)

BILL TO ADDRESS	SHIP TO ADDRESS
Name/Department:	Name/Department:
Address:	Address:
City / State / Zip Code:	City / State / Zip Code:

Is a Purchase Order (PO) required for the purchase and/or payment of the products listed on this quotation?

☐ Yes PO Number: _____ PO Amount: _____
(A copy of the Purchase Order must be included with this Quote when returned to ZOLL)

☐ No (Please complete the below section when submitting this order)

For organizations that do not require a PO, ZOLL requires written execution of this order. The person signing below represents and warrants that she or he has the authority to bind the party for which he or she is signing to the terms and prices in this quotation.

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Authorized Signature:

Name: _____
Title: _____
Date: _____