ORDER: APPROVE AND AUTHORIZE BOARD PRESIDENT BRENT LARSON TO EXECUTE JM WOOD AUCTION AGREEMENT

Motion was made by John Morgan, duly seconded by Scott Allen, to approve and authorize Board President Brent Larson to execute JM Wood Auction agreement.

The vote on the motion was as follows:

Supervisor Brent Larson, voted yes Supervisor John Morgan, voted yes Supervisor Tim Gordon, voted yes Supervisor Scott Allen, voted yes Supervisor Greg Bynum, absent

After the vote, President Larson, declared the motion carried, this the 6th day of January, 2025.

Brent Larson, President Board of Supervisors Mike Roberts, Chancery Clerk



Corporate Office: 3475 Ashley Road, Montgomery, AL 36108 South Carolina Office: 115 Belvedere Circle, West Columbia, SC 29172

Phone: 334.264.3265; Fax 334.269.6990

December 18th, 2024

Lafayette County MS, Road Department Mr. Payton Conner, Road Manager 300 N. Lamar Blvd Oxford, MS 38655

Phone: 662-816-4122

E mail: <u>pconner@lafayettecoms.com</u> <u>kvictor@lafayettecoms.com</u>

Re: Proposed Auction March 18-21, 2025 or June 2025

We want to thank you for allowing J.M. Wood Auction Company, Inc. the opportunity of submitting a proposal on the auction of your surplus equipment. Since 1973, J.M. Wood Auction Co. Inc. has conducted thousands of public auctions and sold billions of dollars of heavy machinery and trucks to buyers across the world. We believe our marketing methods along with our extensive global reach to buyers are necessary for you to achieve the true global market value of your assets.

- Auction Location and Date: The proposed auction will be <u>March 18-21, 2025 or June 2025</u> at our one-hundred-acre permanent auction facility in Montgomery, Alabama.
- Traditional Auction Marketing: J.M. Wood Auction will promote and feature your equipment in our full color auction magazine. A personalized mailing list will be selected from our database of over 100,000 domestic and international buyers. We will select potential buyers to market to by targeting recent buying patterns, trending industries, and regional activity. Your auction will be promoted in numerous industry specific trade magazines as well as in over (300) newspapers reaching a broad range of potential buyers.
- Online Auction Marketing: Our team will go to work immediately posting your inventory with multiple photos and inspections on JMWood.com. Our website is an essential tool in reaching thousands of buyers who visit our site daily. Your inventory will also be posted on numerous worldwide industry related sites in front of millions of buyers searching for equipment for their operations in countries across the globe. Your equipment will also be featured in J.M. Wood Auction's award-winning social media marketing campaign consisting of outlets such as Face book, Twitter, YouTube and more. J.M. Wood Auction has been recognized by both Facebook and Constant Contact as one of their annual top performing marketing companies.

- Auction Delivery, Pre-Auction Services and Set Up: We encourage you to schedule delivery of your equipment to the auction facility as soon as possible. This allows adequate time for pre-auction services such as detailed inspection reports, photography, video, clean-up, and repairs. J.M. Wood Auction will provide the seller with a detailed report on any repairs and clean-up deemed necessary to make the equipment bring the maximum dollar. No repairs will be made without prior consent from seller. J.M Wood Auction will coordinate an on-site detailed clean-up service on the equipment listed on the sellers (Exhibit "A"). J.M. Wood Auction will have representatives aggressively marketing your equipment and answering questions from prospective buyers prior to the auction.
- Auction Day: With over 50 years in the auction business, it is in our blood. We live for auction day, and it is exciting! When you arrive at one of our world class drive through auction facilities you will find a team of professionals that know and love their job. A detailed auction catalog with lot numbers will be presented to all the pre-approved buyers on hand. The equipment will be paraded past the auction theatre full of attendees and broadcast live on the internet as well. We will furnish all personnel to conduct the auction, collect proceeds, and assist in load-out.
- Online Auction Bidding: JMWoodLive.com is our exclusive proprietary online bidding service. Since its inception, we have registered tens of thousands of pre-approved national and international buyers. Multiple photos of the exterior, interior and components of every item will be posted for online buyers. In addition, we provide detailed inspection services on any equipment the prospective buyer may need.
- ❖ Buyer Services: Prior to the auction, J.M. Wood Auction provides the buyer with detailed inspection services, financing options and logistical estimates. After the auction, we will coordinate coordination as well as dismantle and containerize equipment headed to the port.
- ❖ Post Auction and Payment Terms: J.M. Wood Auction will furnish a computerized statement of each item sold. We will issue seller a check for full settlement within 10 banking days after the date of auction. Any service fees incurred such as clean-up, repairs, and transportation will be deducted from seller's final net proceeds.
- Liens and Encumbrances: Auctioneer acts as Seller's agent. Seller guarantees that he/she is the sole owner of items being sold and states that items are free of all mortgage's liens and encumbrances. Seller agrees to disclose all specific liens, blanket liens, mortgages, taxes, encumbrances or claims of any sort and states he is not connected to claim by Bankrupt Court or IRS. In the event, such claim should exist Seller agrees to pay all legal expense incurred by Auctioneer to protect and defend clear title. Seller hereby authorizes J.M. Wood Auction Co., Inc (hereby known as Auctioneer) at the absolute discretion of Auctioneer to carry out title searches in respect of the equipment at the expense of Seller, but in no case, shall Auctioneer have a duty to conduct, nor be responsible for the results of any such title search.

Proposal Options:

Mississippi Auctioneer's License # 555

* Option: (Financial Guarantee)

▶ J.M. Wood Auction gives Lafayette County Board of Supervisors a GROSS financial guarantee of \$650,000.00 for the equipment listed on the attached Exhibit "A" as per the specifications and conditions listed on the (Exhibit "A"). A commission rate of 7% Absolute will be charged to gross sales.

PLEASE NOTE: the GROSS guarantee will be increased by \$2,500.00 per unit that makes the March 18-21, 2025 auction

J.M. WOOD AUCTION COMPANY, INC. will provide, as a service to Lafayette County Board of Supervisors, a detailed report on any repairs deemed necessary to make the equipment bring the maximum dollar. J.M Wood Auction Co., Inc. will furnish a mandatory on-site detailed clean-up service. This clean-up service will be deducted from your net proceeds. Freight charges will be deducted from your net proceeds.

We would like to thank you for allowing J.M. Wood Auction Company, Inc. to present this proposal to you and we look forward to conducting your auction.

"We Turn Equipment into Cash."

Lafayette County Board of Supervisors	Date 12025
Mason Lee, Regional Manager J.M. Wood Auction Co., Inc.	Date
Bryant S. Wood, President	Date

THIS DOCUMENT IS CONFIDENTAL; IT CONTAINS PROPRIETARY INFORMATION THAT IS INTENDED ONLY FOR USE BY AUTHORIZED J.M. WOOD AUCTION CO., INC. REPRESENTATIVES AND AUCTIONEERS. THIS DOCUMENT MAY NOT BE COPIED OR SHARED WITH ANY PARTY OTHER THAN J.M. WOOD AUCTION CO., INC. UNAUTHORIZED USE IS STRICTLY PROHIBITED.



glass, less than \$300.00 in cosmetic damage	6,70	425/65R22.5 fmt tires, all alum	THE CONTRACT OF THE CONTRACT O	C	WINCK	1303		
clean-up, tires must be >50% original tread, no	66 709	T/A, 425 HP Mack MP7 engine, Mack mDrive auto shift trans, 44K rears, 18K front 16' Hard Ox body	1M2GR2GC3MM021631	GRAAF	MACX	3031	T/A NIMP	
clean-up, tires must be >50% original tread, no cracked or broken glass, less than \$300.00 in cosmetic damage	74,155	T/A, 425 HP Mack MP7 engine, Mack mDrive auto shift trans, 44K rears, 18K front, 16' Hard Ox body, 11R24.5 rear tires, 425/65R22.5 frnt tires, all	1M2GR2GC1MM021868	GR64F	MACK	2021	T/A DUMP	
clean-up, tires must be >50% original tread, no cracked or broken glass, less than \$300.00 in cosmetic damage	59,487	T/A, 425 HP Mack MP7 engine, Mack mDrive auto shift trans, 44K rears, 18K front, 16' Hard Ox body, 11R24.5 rear tires, 425/65R22.5 frnt tires, all	1M2GR2GC3MM021869	GR64F	MACK	2021	T/A DUMP	
clean-up, tires must be >50% original tread, no cracked or broken glass, less than \$300.00 in cosmetic damage	63,786	T/A, 425 HP Mack MP7 engine, Mack mDrive auto shift trans, 44K rears, 18K front, 16' Hard Ox body, 11R24.5 rear tires, 425/65R22.5 frnt tires, all alum	1M2GR2GC2MM022091	GR64F	MACK	2021	AMNQ V/L	
clean-up, tires must be >50% original tread, no cracked or broken glass, less than \$300.00 in cosmetic damage	75,673	T/A, 425 HP Mack MP7 engine, Mack mDrive auto shift trans, 44K rears, 18K front, 16' Hard Ox body, 11R24.5 rear tires, 425/65R22.5 frnt tires, all alum	1M2GR2GC4MM022092	GR64F	MACK	2021	T/A DUMP	
CONDITION REPAIRS	HRS/MILES	DESCRIPTION	S/N	MODEL	MAKE	YEAR	CATEGORY	ASSET
		N COMPANY, INC	AUCTION CO			ent	17 July 28 Com	Exhibit A Lafayette Co Mr. Payton of 142 MS-7 S Oxford, MS Phone: 662 E mail: pco March 18-2

					-
					ASSET ID
					CATEGORY
					YEAR
					MAKE
					MODEL
JMW Initial	Customer Initial	Sale Date:	Commission Rate:	Total Gross Guarantee:	N/S
		March 18-21, 2025 OR JUNE 2025	7%	\$650,000.00	DESCRIPTION
l	l	.			HRS/MILES
					CONDITION
					REPAIRS

JMW Initial