


**ORDER: ACCEPT BID OF \$188,000.00 FROM HOL-MAC CORP. FOR KNUCKLE  
BOOM LOADER WITH CONVENTIONAL CHASSIS**

Motion was made by Chad McLarty, duly seconded by Brent Larson, to accept bid of \$188,000.00 from Hol-Mac Corp. for Knuckle Boom Loader with Conventional Chassis.

The vote on the motion was as follows:

Supervisor Brent Larson, voted yes  
Supervisor Larry Gillespie, voted yes  
Supervisor David Rikard, voted yes  
Supervisor Chad McLarty, voted yes  
Supervisor Mike Roberts, voted yes

After the vote, President Roberts, declared the motion carried, this the 3<sup>rd</sup> day of January, 2023.

  
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Mike Roberts, President  
Board of Supervisors

  
\_\_\_\_\_  
Sherry Wall, Chancery Clerk

<b>Title:</b>	Knuckle Boom Loader with Conventional Chassis
<b>Agency:</b>	Mississippi > Lafayette County
<b>Start date:</b>	30-Dec-2022 10:00:00 AM
<b>End date:</b>	30-Dec-2022 10:35:00 AM

BidID	Username	Bid Amount	Bid Submittal Date/Time	First Name	Last Name	Company name	Email Address	Phone Number
75825	PACMAC	188000.0000	30-Dec-2022 10:26:51 AM	Manuel	Shows	Hol-Mac Corp.	shows.manuel@hol-mac.com	+6017647060
75824	MSSALES	181000.0000	30-Dec-2022 10:24:58 AM	Dustin	Jones	Sansom Equipment Company	dustinjones@secequip.com	6019661266
75823	PACMAC	182000.0000	30-Dec-2022 10:22:59 AM	Manuel	Shows	Hol-Mac Corp.	shows.manuel@hol-mac.com	+6017647060
75822	MSSALES	184000.0000	30-Dec-2022 10:21:59 AM	Dustin	Jones	Sansom Equipment Company	dustinjones@secequip.com	6019661266
75821	PACMAC	195000.0000	30-Dec-2022 10:20:37 AM	Manuel	Shows	Hol-Mac Corp.	shows.manuel@hol-mac.com	+6017647060
75820	rebeccao	233690.6600	30-Dec-2022 10:00:07 AM	Rebecca	Cummings	Truckworx	rebeccac@truckworx.com	601-839-5300



To whom it may concern,

Regarding the Brush Hawg knuckleboom that we are proposing for Lafayette County.

Sansom Equipment Company Inc is a chassis/body modifier and up-fitter with locations in Birmingham, AL; Mobile, AL; and Shelbyville, TN. We currently sell products such as: Garbage Trucks, Sewer Trucks, Knucklebooms, Street Sweepers and more. We do On-Site service on all of our equipment and would continue to service like we do the county currently.

The following are some differences in the bid specifications in which we exceeded the basic knuckleboom spec in regard to the body portion:

1. Brush Hawg has a 30" Slewing Ring in lieu of the 25" that Pac Mac has. This is where a lot of the force (torque) is and our slewing ring can stand more torque without being torn up.
2. The Teeth on the slewing ring gear are cut on the inside vs the outside like Pac Mac thus protecting in from elements.
3. Brush Hawg is offering a 28 Cubic Yard Body in lieu of the smaller 24 Cubic Yard body with the Pac Mac equaling more loading and dumping less often.
4. The Brush Hawg Main Boom is 10"x10" as to where the Pac Mac is only 5"x7", thus being able to hold more weight and also is stronger and will last longer.
5. The Brush Hawg Main Boom Cylinder is 6" with a 4" shaft in lieu of the smaller Pac Mac 5" cylinder with a 2.5" shaft.
6. The Brush Hawg Tip Boom is 5"x7" which is actually the size of the Pac Mac MAIN BOOM!
7. The reach on the Brush Hawg is almost 21' at 20'8" and Pac Mac is 20. This allows the operator to actually come out past the end of the body and allows them to push material all the way to the back to pack and make more room if needed.
8. Brush Hawg can reach 9'6" below grade and Pac Mac is only 8'.

9. Brush Hawg uses (10) 20mm diameter Huck fasteners to attach the turret base to the frame rails. Pac Mac uses U-Bolts. Note- Some chassis manufacturers will not warranty the frame if you do not use Huck Fasteners.
10. For servicing, our Turret has a plate that is easily removed, and Pac Mac has a fixed turret with a small hole in the back and you have to crawl between it and the body to get to it. Most grown people can't even get into it.
11. Brush Hawg operator controls are on a hinge plate so you can get to valve bank easier.
12. You can pick up to 10,000 lbs. at 8', 8,200 at 10', 4,900 at 16', 3,600 at 20' and 3,400 at 20'8". These are all more than the Pac Mac they are offering.

In summary, I hope you see some of the major differences in the Brush Hawg and Pac Mac knuckleboom. I think this will explain the price difference as well as the higher resale value in the Brush Hawg. All of these added values also increase the resale value of the Brush Hawg knuckleboom, thus allowing us to have a higher Buyback Amount, when utilized. Pac Mac's parts are significantly more expensive than the Brush Hawg. That being said, just because it is cheaper on paper, doesn't mean it won't cost you more in the long run. I hope you understand that paying a little more for something better built not and better service, will pay off in the long run and keep you from having headaches down the road.

"CHEAPER ISN'T ALWAYS BETTER".

Sincerely,

**Dustin Jones**

Sansom Equipment Company

Municipal Sales Manager

(601) 966-1266

dustinjones@secequip.com