

**ORDER: APPROVE SOLE SOURCE PURCHASE WITH ELECTION  
SYSTEMS AND SOFTWARE FOR ADDITIONAL SCANNERS**

Motion was made by Brent Larson, duly seconded by Larry Gillespie, to approve sole source purchase with Election Systems and Software for additional scanners.

The vote on the motion was as follows:

Supervisor Brent Larson, voted yes  
Supervisor Larry Gillespie, voted yes  
Supervisor David Rikard, voted yes  
Supervisor Chad McLarty, voted yes  
Supervisor Mike Roberts, voted yes

After the vote, President Roberts, declared the motion carried, this the 7<sup>th</sup> day of June, 2021.



**Mike Roberts, President  
Board of Supervisors**



**Sherry Wall, Clerical Clerk**



**Election Systems  
& Software**

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May 28, 2021

Lisa Carwyle  
County Administrator – Lafayette County  
300 North Lamar Blvd.  
Oxford, MS 38655

**RE: Election Systems & Software, LLC (“ES&S”) Equipment and Software**

Dear Ms. Carwyle:

This letter is in response to Lafayette County’s (“County”) request for information regarding ES&S’ proprietary election equipment and proprietary election software. This letter provides the County with information on ES&S’ proprietary DS450® digital precinct count scanner (the “ES&S Equipment”) as well as ES&S’ proprietary DS450 Firmware (“ES&S Software”).

Please be advised that ES&S owns all patents, copyrights and trademarks (“Intellectual Property”) associated with the ES&S Equipment. As such, ES&S is the sole and exclusive developer and manufacture of the ES&S Equipment and only ES&S may sell the ES&S Equipment in the marketplace. Further, certain component parts of the ES&S Equipment are proprietary to ES&S and may only be obtained directly from ES&S. As certain component (maintenance) parts of the ES&S Equipment may only be obtained directly from ES&S, only ES&S and ES&S trained technicians can ensure that such ES&S proprietary component parts are installed in the ES&S Equipment. This is important to note as all ES&S Equipment certified both at the federal and State level require the replacement of the same certified component parts which were included in the ES&S Equipment at the time such ES&S Equipment was certified. By purchasing the ES&S Equipment from ES&S as well as utilizing ES&S for the performance of support services, the County will be assured that all component parts installed in the ES&S Equipment will be in compliance with both the federal and state certified equipment configuration.

With respect to the ES&S Software, please be advised that ES&S is the sole and exclusive developer and licensor of the ES&S Software. As such, ES&S owns all Intellectual Property in its proprietary ES&S Software. Further only ES&S can provide help desk support services for the ES&S Software as well as provide any and all upgrades, enhancements, maintenance patches and other changes to the ES&S Software as may be required by ES&S or its customers. No other vendor in the marketplace today is authorized to license or provide maintenance and support services for the ES&S Software.

Ms. Lisa Carwyle  
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Please be advised that the DS450 and all components parts contained therein or used in conjunction with the DS450 have been certified for use by the Election Assistance Commission and/or the State of Mississippi. In order to ensure that the DS450 and all component parts contained therein or used in conjunction with the DS450 maintain such certification, ES&S recommends purchasing the DS450 with all component parts from ES&S. This will ensure that the County has a fully certified system for use in its elections.

Please let me know if you have any questions or need any additional information.

Sincerely,

A handwritten signature in black ink, appearing to read 'Katie D. Figgins', with a stylized flourish at the end.

Katie D. Figgins  
Associate General Counsel

Cc: William Lowe, ES&S



Ensuring voter confidence. Enhancing the voting experience.

**Lafayette County, Mississippi**  
**Purchase Proposal Quote**  
**Submitted by Election Systems & Software**

**Purchase Solution Includes:**

Quantity	Item Description	Price
<b>Tabulation Hardware</b>		
<b>Model DS450 High Speed Digital Image Scanner:</b>		
1	Model DS450 (Includes Scanner, Steel Table/Cart, Start-up Kit, Dust Cover, Reports Printer, Audit Printer, Battery Backup, Two (2) USB Cables, and Two (2) Standard 8GB Memory Devices)	\$51,450.00
1	DS450 Cart Shelf Kit	\$200.00
<b>Election Services</b>		
X	Equipment Installation	\$1,925.00
X	1 Year Hardware and Software Warranty	Included
<b>Shipping &amp; Other</b>		
X	Shipping and Handling	\$750.00
X	Customer Discount	(\$4,500.00)
<b>Total Purchase Solution</b>		<b>\$49,825.00</b>
<b>Annual Post-Warranty License and Maintenance and Support Fees</b>		
<b>(Fees are Based Upon a 1-Year Customer Commitment to Subscribe to the Following Services)</b>		
<b>Annual Post-Warranty Hardware Maintenance and Support Fees:</b>		
1	HMA DS450 - Extended Warranty with Biennial Maintenance	\$1,895.00
<b>Annual Post-Warranty Firmware License and Maintenance and Support Fees:</b>		
1	Firmware License - DS450	\$1,575.00
<b>Total Annual Post-Warranty License and Maintenance and Support Fees</b>		<b>\$3,470.00</b>

**Footnotes:**

1. This quote is an estimate and is subject to final review and approval by both ES&S and the Customer.
2. Rates valid for 60 days and thereafter may change.
3. Any applicable (City & State) sales taxes have not been included in pricing and are the responsibility of the customer.
4. Subject to state, municipal, jurisdictional, provincial or territory laws to the contrary, the above pricing information is confidential, proprietary and trade secret information of ES&S and is intended only for the use of the individual or entity to which the document is directed to. This information may not be disclosed or reproduced either publicly or to any other individual or entity without the prior written authorization of ES&S.



Maintaining voter confidence. Enhancing the voter experience.

Lafayette County, Mississippi  
Purchase Proposal Quote  
Submitted by Election Systems & Software

total on 5/50/21  
\$1,700.00  
225.00

Purchase Solution Includes:

Quantity	Item Description	Price
<b>Foundation Hardware</b>		
<b>Model DS200 Precinct Scanner:</b>		
4	Model DS200 (Includes Scanner, Internal Backup Battery, Plastic Ballot Box with Steel Door and e-Bin, Paper Roll and One (1) Standard 4GB Memory Device)	\$23,000.00
4	DS200 Tote Bin	\$900.00
<b>ExpressVote Add-Ons:</b>		
2	ExpressVote Printer (For Printing of ExpressVote Activation Cards)	\$1,450.00
<b>Electron Services</b>		
1	Implementation Services (Does not include Coding, Voice Files or Ballots)	\$1,700.00 *
X	Equipment Operations Training	
X	Equipment Installation	\$1,700.00 *
X	1 Year Hardware and Firmware Warranty	Included
<b>Shipping &amp; Other</b>		
X	Shipping and Handling	\$460.00
X	Customer Discount	(\$2,808.00)
<b>Total Purchase Solution</b>		<b>\$26,402.00</b>

<b>Annual Post-Warranty License and Maintenance and Support Fees</b>		
<b>Annual Post-Warranty Hardware Maintenance and Support Fees:</b>		
4	HMA DS200 - Extended Warranty with Annual Maintenance	\$740.00
<b>Annual Post-Warranty Firmware License and Maintenance and Support Fees:</b>		
4	Firmware License - DS200	\$320.00
<b>Total Annual Post-Warranty License and Maintenance and Support Fees</b>		<b>\$1,060.00</b>

Footnotes:

1. This quote is an estimate and is subject to final review and approval by both ESS and the Customer.
2. Rates valid for 60 days and thereafter may change.
3. Any applicable (City & State) sales taxes have not been included in pricing and are the responsibility of the customer.
4. The quantity of service days reflects a reasonable estimate for implementation and selected ongoing election services. Quantities may change depending on specific Customer needs.