

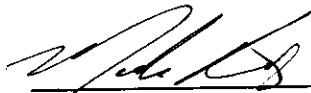
**ORDER: AUTHORIZE NAFECO AS A SOLE SOURCE PROVIDER OF THE
BULLSEYE SYSTEM, WHICH PROVIDES FIRE EXTINGUISHER
TRAINING**

Motion was made by Chad McLarty, duly seconded by Jeff Busby, to authorize NAFECO as sole source provider of the Bullseye System, which provides fire extinguisher training.

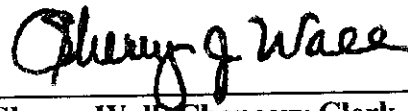
The vote on the motion was as follows:

Supervisor Kevin Frye, voted yes
Supervisor Jeff Busby, voted yes
Supervisor David Rikard, voted yes
Supervisor Chad McLarty, voted yes
Supervisor Mike Roberts, voted yes

After the vote, President Roberts declared the motion carried this the 18th day of November, 2019.



**Mike Roberts, President
Board of Supervisors**



Sherry Wall, Chancery Clerk



NAFECO
2601 Bellline Road
Decatur, AL 35601
(800) 628-6233
info@nafeco.com

Quotation
Q418123683

Date: 11/5/2019
Expires: 12/31/2019
FOB: Origin

Customer Number: LAF030
Customer Information: LAFAYETTE COUNTY FIRE DEPT.
Address: PO BOX 1240
OXFORD, MS 38655

Attention: Justin Sneed
Phone:
Email:
Prepared By: Ryan Brown

Qty	Product	Description	Each	Total
1	BEPB03-B	Bullex BullsEye Digital Simulation Panel Base Pkg Includes all necessary power supply components, remote, 5# digital extinguisher, and case for extinguisher and panel	\$11,860.50	\$11,860.50
				Total: \$11,860.50
				<i>tax & freight to be determined</i>

Notes:

Thank you for your business!

NOTE: All accounts are subject to sales tax charges unless a valid state exempt certificate is on file with NAFECO, or provided at the time of the order.

If you have any questions concerning this quote, please call our number listed above.

Visit Us On The Internet At: www.nafeco.com

Ronald Woodall

Ronald Woodall, Vice President



November 5, 2019

To Whom It May Concern:

NAFECO is the sole source provider in the state of Mississippi for the BullsEye™ system, which is used to provide cost-effective, realistic and repeatable hands-on fire extinguisher training. The BullsEye cannot be purchased through any other vendor and there are no other similar products available on the market.

The BullsEye represents the latest advancement in fire training technology and is the only hands-on fire extinguisher training systems using self-generating digital flames. BullsEye's realistic, self-generating digital flames respond directly to the trainee's actions. Using BullEx's proprietary laser-based training extinguishers, users interact dynamically with BullsEye's digital fire. If trainees fail to use the proper technique, the flames respond accordingly. Flames can diminish, grow gradually or even reignite. There is no pre-recorded fire sequence. Instead, every digital fire is unique and dynamic.

The sensors in the BullsEye extinguisher training system determine where a user is aiming and sweeping the laser-based training extinguisher and the on-board control system determines how to vary the flames in response. The sensors also determine how far the trainee is from the fire and what class of extinguisher the training is using. The fire will not respond if the trainee is not within optimal distance or is using the wrong class of extinguisher. If the user utilizes the correct technique, aiming and sweeping at the base of the fire, the flames will be extinguished. The BullsEye also measures a trainee on his or her performance, and offers a time-to-extinguish score for each trainee.

The BullsEye uses patented technology for its realistic digital flames and its ability to sense the trainee's actions. The United States patent number is 7,748,983. The BullsEye has also been awarded a General Services Administration (GSA) contract by the US government which has approved sole source acquisition.

Sincerely,

Mark Smith
Senior Vice President