

**ORDER: APPROVE SOLE SOURCE PURCHASE FROM HURST, JAWS OF LIFE**


Motion was made by Kevin Frye, duly seconded by Mike Roberts, to approve sole source purchase from Hurst, Jaws of Life.

The vote on the motion was as follows:

Supervisor Kevin Frye, voted yes  
Supervisor Jeff Busby, voted yes  
Supervisor David Rikard, absent  
Supervisor Chad McLarty, absent  
Supervisor Mike Roberts, voted yes

After the vote, President Busby, declared the motion carried, this the 2<sup>nd</sup> day of April, 2018.

  
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Jeff Busby, President  
Board of Supervisors

  
\_\_\_\_\_  
Sherry Wall, Chancery Clerk



HURST Jaws of Life, Inc.  
711 North Post Road  
Shelby, NC 28150  
www.jawsoflife.com



Dinglee  
Hurst  
Lukas  
Vetter

March 26, 2018

Lafayette County Fire Department  
Wesley Anderson, MPA  
Fire Coordinator, Lafayette County  
50 C.R. 1032  
Oxford, MS 38655

This will confirm that, as of the date hereof, the following Hurst dealer is the only Hurst dealer whose sales territory for Hurst® Low Pressure (5,000 psi), Hurst® High Pressure (10,000 psi), Hurst® eDRAULIC, and Vetter® lifting rescue equipment includes the State of Mississippi and whose personnel have been factory trained and certified by Hurst Jaws of Life, Inc. on operation, maintenance and service and are approved by Hurst Jaws of Life, Inc. to perform warranty repairs, warranty required annual maintenance and other service on Hurst® Low Pressure (5,000 psi), Hurst® High Pressure (10,000 psi), Hurst® eDRAULIC, Vetter® lifting and Airshore® rescue equipment:

**MES - Southeast**  
**Charlotte, NC 28216**  
**Phone Number: 800-868-8584**  
**Fax Number: 704-599-4605**

Thank you for your interest in our rescue equipment. Feel free to contact us at 1-800-537-2659 or 704-487-6961 should you have any further questions or concerns.

Sincerely,

Mike Canon  
Senior Director of Rescue Sales  
Hurst Jaws of Life, Inc.

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Cc: Barry Hopper, Southeast Regional Sales Manager, Hurst Jaws of Life, Inc.



Wesley Anderson  
Fire Coordinator  
wanderson@lafayettecoms.com

**Lafayette County Fire Department**  
50 CR 1032  
Oxford, MS 38655

**Mailing Address**  
P.O. Box 1435  
Oxford, MS 38655  
TELEPHONE: (662) 232-2880  
FAX: (662) 234-2635

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March 27, 2018

Lafayette County Board of Supervisors  
ATTN: Lisa Carwyle, County Administrator  
300 North Lamar Blvd.  
Oxford, MS 38655

RE: Hurst Extrication Equipment

Lisa Carwyle:

In regards to extrication equipment, the Lafayette County Fire Department currently uses Hurst branded tools. This brand is commonly referred to as the Jaws of Life. While there are other brands on the market, all of the department's training and operation tactics are centered around this particular manufacture. As with many different products in today's market, all accessories are proprietary and will only work with Hurst tools. These accessories include batteries, generator connections, spare tips, spare jaws, chain kits, shackles, etc. Most of which, Lafayette County currently utilizes.

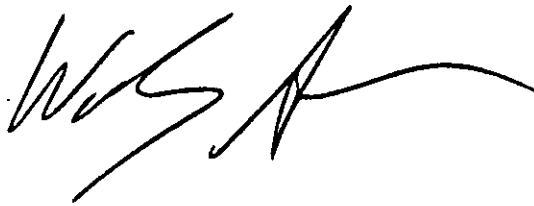
Additionally, automobile extrication is ran as a joint venture between the City of Oxford and Lafayette County. The Oxford Fire Department also uses Hurst equipment. Their accessories and other equipment is completely interoperable with Lafayette County's.

If another manufacture were to be considered, operations would be severely impacted. Where current tools are interchangeable, others will not be. Training,

tactics, maintenance guidelines, and service schedules will have to be updated to include different brands. Accessories will have to be purchased just for the non-Hurst branded equipment, as current inventories will not work with any other brand.

It is imperative that Lafayette County continue to purchase Hurst extrication equipment. If you have more questions or concerns, please do not hesitate to contact me.

Respectfully,

A handwritten signature in black ink, appearing to read 'W. Anderson', with a long horizontal flourish extending to the right.

Wesley Anderson  
Fire Coordinator, Lafayette County