

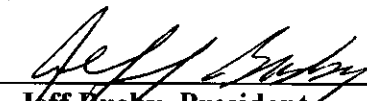
**ORDER: APPROVE ACCEPTING BIDS FROM
COBURN'S SUPPLY COMPANY AND G & O SUPPLY COMPANY**

Motion was made by Mike Pickens, duly seconded by Robert Blackmon, to approve accepting bids from Coburn's Supply Company and G & O Supply Company

The vote on the motion was as follows:

Supervisor Mike Pickens, voted yes
Supervisor Jeff Busby, voted yes
Supervisor Robert Blackmon, voted yes
Supervisor Chad McLarty, voted yes
Supervisor Mike Roberts, voted yes

After the vote, President Busby, declared the motion carried, this the 20th day of July, 2015.



Jeff Busby, President
Board of Supervisors



Sherry Wall, Chancery Clerk



June 12, 2015

Lafayette County Board of Supervisors
Office of the Purchase Clerk
300 North Lamar Blvd.
Oxford, MS 38655

Dear Lafayette County Board of Supervisors:

Coburn Supply Company is a waterworks and drainage products distributor. We have over 50 locations throughout Texas, Louisiana, Mississippi, and Tennessee.

Coburn Supply is committed to providing local sales and service. Our location at 267 Coley Road in Tupelo, MS will service your needs in the Lafayette County area. Our stores in Memphis, TN and Jackson, MS will also provide service if needed.

We are pleased to submit our bid for Polyethylene Pipe w/ Smooth Interior.

The prices quoted are per linear foot, delivered to any location in Lafayette County accessible by our delivery vehicles. Unloading is the responsibility of county personnel. Pipe is available in standard 20' lengths with or without a bell. Pipe is also available in 24' and 30' lengths with plain ends.

Coburn's has the resources and ability to meet your needs in a timely and professional manner. We look forward to an opportunity to work with Lafayette County and prove that Coburn Supply Company is the best supplier of choice for all of your waterworks and drainage needs.

Best Regards,

A handwritten signature in black ink, appearing to read "Austin Cook", is written over a horizontal line.

Austin Cook
Waterworks - Inside Sales
Coburn Supply Company



Coburn Supply Company

TEXAS | LOUISIANA | MISSISSIPPI | TENNESSEE

Coburn Supply Company, Inc.

267 Coley Road – Tupelo, MS 38801

Phone: 662-269-2862 – Fax: 662.269.2859

LEGAL ENTITY:	Lafayette County, MS
BID TERM:	June 12, 2015 – June 12, 2016
BID DATE:	June 12, 2015 @ 10:00 am

AASHTO SPECIFICATIONS FOR ADS N-12 PIPE AND COUPLINGS (VIRGIN RESIN)

1. AASHTO M-252, STANDARD SPECIFICATION FOR POLYETHYLENE CORRUGATED DRAINAGE TUBING, 4" -10" DIAMETER
2. AASHTO M-294, STANDARD SPECIFICATION FOR CORRUGATED POLYETHYLENE PIPE, 12" – 60" DIAMETER
3. RESIN CELL CLASS SHALL BE 424420C FOR 4" TO 10" PIPE AND 435400C FOR 12" TO 60" PIPE
4. ASTM F-477 SPECIFICATION FOR ELASTOMETRIC SEALS (GASKETS) FOR JOINING PLASTIC PIPE,
5. **PIPE LENGTHS AVAILABLE:**
 20' LENGTHS – 8" – 60"; 24' LENGTHS – 8" – 60"; 30' LENGTHS – 8" – 60"
 6 METERS (≈20') WITH BELL AND SPIGOT – 12" – 60"

ASTM F2648 SPECIFICATIONS FOR ADS N-12 PIPE AND COUPLINGS (RECYCLED RESIN)

1. ASTM F2648, STANDARD SPECIFICATION FOR 2" TO 60" ANNULAR CORRUGATED PROFILE WALL POLYETHYLENE PIPE AND FITTINGS FOR LAND DRAINAGE
2. RESIN CELL CLASS SHALL BE 424420C FOR 4" TO 10" PIPE AND 435420C FOR 12" TO 60" PIPE
3. ASTM F-2306, STANDARD SPECIFICATION FOR 12 TO 60 IN. [300 TO 1500 MM] ANNULAR CORRUGATED PROFILE-WALL POLYETHYLENE (PE) PIPE AND FITTINGS FOR GRAVITY-FLOW STORM SEWER AND SUBSURFACE DRAINAGE APPLICATIONS
4. **PIPE LENGTHS AVAILABLE:**
 20' LENGTHS – 8" – 60"; 24' LENGTHS – 8" – 60"; 30' LENGTHS – 8" – 60"
 6 METERS (≈20') WITH BELL AND SPIGOT – 12" – 60"

SMOOTH INTERIOR DOUBLE WALL HIGH DENSITY POLYETHYLENE PIPE – BRAND NAME "N-12®"

DIAMETER (INCHES)	AASHTO Pipe COST \$	ASTM F2648 PIPE COST \$	PER UNIT	COUPLING COST \$	PER UNIT
8"	-	-	LINEAR FOOT	6.04	EACH
10"	4.50	-	LINEAR FOOT	8.30	EACH
12"	4.88	-	LINEAR FOOT	9.38	EACH
15"	6.65	-	LINEAR FOOT	15.60	EACH
18"	9.27	-	LINEAR FOOT	26.59	EACH
24"	15.62	-	LINEAR FOOT	37.50	EACH
30"	21.74	-	LINEAR FOOT	87.18	EACH
36"	28.34	-	LINEAR FOOT	121.29	EACH
42"	38.86	-	LINEAR FOOT	177.54	EACH
48"	46.49	-	LINEAR FOOT	208.41	EACH
60"	91.46	-	LINEAR FOOT	324.19	EACH

1. THESE PRICES INCLUDE FREIGHT TO ANY LOCATION PER COUNTY REQUEST.
2. AS AN AUTHORIZED DISTRIBUTOR OUR PRICES ARE THE SAME AS ADS.

ADS AUTHORIZATION LETTER ATTACHED


 Austin Cook – Waterworks Inside Sales
 Coburn Supply Company



TO: ADS Distributor Customers

FROM: Jim Park, Southeast Zone Sales and Marketing Manager

DATE: November 14, 2011

SUBJECT: Municipal & Annual Bid Policy – ADS Southeast Zone

Quote Policy - To obtain an ADS quotation for a Municipal bid, a distributor must:

- Provide ADS with the complete Bid Package of the proposed bid
- Understand the Terms and Requirements of the Bid Package
- Be a loyal ADS customer prior to, and throughout the duration of the bid
- Have an active physical branch/yard presence with service area covering the Municipality
- Agree to Service the Bid from their own stock inventory on all LTL orders
- Confirm that all ADS minimum order policies and freight policies are in full effect

Order Policy – To fulfill orders of awarded Municipal & Annual Bids, a distributor must:

- Provide ADS with a copy of the Bid Award Contract, Notice or Certificate
- Accompany each Purchase Order and release to ADS with a copy of the corresponding Municipal order/release. This includes orders to replenish inventory that was used to service the bid.
- All ADS minimum order policies and freight policies will be in effect

Direct Bid Policy – ADS reserves the right to also direct bid on Municipal and Annual Bids provided any of the following are met:

- When no qualified distributors request quotations
- When it is determined that another pipe manufacturer is bidding direct
- Where there is history of ADS holding bids direct
- Where there is a history of unsuccessfully won bids
- When the municipality needs additional bids to fulfill their requirements

All bid pricing, mark-up, quotes and/or cost structures shall be decided on an individual bases. These bid decisions will take into account the competitive environment, location, typical order sizes, annual volume, etc.



**ADS / Hancor Authorized Distributor
for
Lafayette County**

Coburn Supply Company
is an authorized distributor for ADS / Hancor.

Please accept this letter as authorization to allow the distributor listed above to service the annual bid that was submitted by Advanced Drainage Systems, Inc. on June 12, 2015

Advanced Drainage Systems, Inc. will guarantee the price that was quoted, however the County may order pipe and receive service from the authorized distributor listed above.

We have implemented this program to make sure the County receives the best price and the best possible service by utilizing the entire ADS / Hancor distribution network.

A handwritten signature in cursive script, reading "Al Gibbs, III".

Al Gibbs, III
Regional Sales Manager
ADS / Hancor

SPECIFICATIONS FOR POLYETHYLENE CULVERT PIPE AND COUPLINGS

1. ASTM F 405, Standard Specifications for corrugated Polyethylene Pipe and Fittings.
2. ASTM F 667, Standard Specifications for large diameter Corrugated Polyethylene Pipe and Fittings.
3. AASHTO M 252, Standard Specifications for Polyethylene Corrugated Drainage Pipe.
4. AASHTO M 294, Standard Specifications for Corrugated Polyethylene Pipe, 10" to 60" diameter.
5. Pipe lengths - 20' standard or other lengths which may be required

Bids:

Diameter	Corrugated pipe	Coupling	Smooth Interior Pipe	Coupling
10"	\$ <u>No Bid</u> per ft.	\$ <u>—</u> ea.	\$ <u>4.50</u> per ft	\$ <u>8.30</u> ea.
12"	\$ <u>No Bid</u> per ft.	\$ <u>N/B</u> ea.	\$ <u>4.88</u> per ft	\$ <u>9.38</u> ea.
15"	\$ <u>No Bid</u> per ft.	\$ <u>N/B</u> ea.	\$ <u>6.65</u> per ft	\$ <u>15.60</u> ea.
18"	\$ <u>No Bid</u> per ft.	\$ <u>N/B</u> ea.	\$ <u>9.27</u> per ft	\$ <u>26.59</u> ea.
24"	\$ <u>No Bid</u> per ft.	\$ <u>N/B</u> ea.	\$ <u>15.62</u> per ft	\$ <u>37.50</u> ea.
30"	\$ <u>No Bid</u> per ft.	\$ <u>N/B</u> ea.	\$ <u>21.74</u> per ft	\$ <u>87.18</u> ea.
36"	\$ <u>No Bid</u> per ft.	\$ <u>N/B</u> ea.	\$ <u>28.34</u> per ft	\$ <u>121.29</u> ea.
42"	\$ <u>No Bid</u> per ft.	\$ <u>N/B</u> ea.	\$ <u>38.86</u> per ft	\$ <u>177.54</u> ea.
48"	\$ <u>No Bid</u> per ft.	\$ <u>N/B</u> ea.	\$ <u>46.49</u> per ft	\$ <u>208.41</u> ea.
54"	\$ <u>No Bid</u> per ft.	\$ <u>N/B</u> ea.	\$ <u>—</u> per ft	\$ <u>—</u> ea.
60"	\$ <u>No Bid</u> per ft.	\$ <u>N/B</u> ea.	\$ <u>91.46</u> per ft	\$ <u>324.19</u> ea.

GENERAL:

1. Prices quoted shall be F.O.B.
2. Lafayette County will not be responsible for any restocking fees.

Coburn's Supply
Company

267 Coley Road Tupelo, MS
Address

[Signature]
Signature

Waterworks Inside Sales
Title

G & O SUPPLY CO., INC.

1408 D.L. COLLUMS DRIVE

Tupelo, MS 38801

662-840-3003 * 888-267-0442 * FAX 662-840-0304

**1408 D.L. Collums Dr.
TUPELO, MS 38801
662-840-3003**

**333 STONEWALL ROAD
BYHALIA, MS 38611
662-838-5122**

**2052 FORREST AVE.
JACKSON, MS 39206
601-366-7444**

**18188 HIGHWAY 49
SAUCIER, MS 39574
228-832-9655**

June 12, 2015

Lafayette County:

G & O Supply Company, Inc. is an Authorized Distributor for ADS/Hancor HDPE Pipe and Fittings. We are a locally owned Mississippi Corporation based in Tupelo, Mississippi with 4 locations throughout the State in Jackson, Tupelo, Saucier, and Byhalia.

G & O Supply has been providing drainage pipe to Mississippi Counties and Cities for over 50 years. We are committed to providing the best possible service at competitive prices to our customers. With a complete inventory of HDPE pipe and fittings in sizes of 4" to 60" at each location, we can provide a fast turn-around on orders throughout our coverage area.

As Authorized Distributors of ADS/Hancor, G & O Supply Company would like to be your choice as the Servicing Distributor for your county. If selected we will provide prompt delivery on all standard orders with less than 24 hour service for emergency orders at bid prices submitted by ADS/Hancor for HDPE pipe and fittings. Additionally, if requested, we will offer professional guidance and Engineering services on special projects and new products.

Respectfully Submitted,


Davis M. Broadwater
G & O Supply Co., Inc

Order Contact Information

Chuck Carson

1-888-267-0442 Toll Free Telephone #

662- 840-0304 Fax

ccarson@gosupplyinc.com

www.gosupplyinc.com

SPECIFICATIONS FOR POLYETHYLENE CULVERT PIPE AND COUPLINGS

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4. AASHTO M 294, Standard Specifications for Corrugated Polyethylene Pipe, 10" to 60" diameter.
5. Pipe lengths - 20' standard or other lengths which may be required

Bids:

Diameter	Corrugated Pipe	Coupling	Smooth Interior Pipe	Coupling
10"	\$ <u>4.50</u> per ft.	\$ <u>8.30</u> ea.	\$ <u>4.50</u> per ft	\$ <u>8.30</u> ea.
12"	\$ <u>4.88</u> per ft.	\$ <u>9.38</u> ea.	\$ <u>4.88</u> per ft	\$ <u>9.38</u> ea.
15"	\$ <u>6.65</u> per ft.	\$ <u>15.60</u> ea.	\$ <u>6.65</u> per ft	\$ <u>15.60</u> ea.
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36"	\$ <u>28.34</u> per ft.	\$ <u>121.29</u> ea.	\$ <u>28.34</u> per ft	\$ <u>121.29</u> ea.
42"	\$ <u>38.86</u> per ft.	\$ <u>177.54</u> ea.	\$ <u>38.86</u> per ft	\$ <u>177.54</u> ea.
48"	\$ <u>46.49</u> per ft.	\$ <u>208.41</u> ea.	\$ <u>46.49</u> per ft	\$ <u>208.41</u> ea.
54"	\$ <u>N/A</u> per ft.	\$ <u>N/A</u> ea.	\$ <u>N/A</u> per ft	\$ <u>N/A</u> ea.
60"	\$ <u>91.46</u> per ft.	\$ <u>324.19</u> ea.	\$ <u>91.44</u> per ft	\$ <u>324.19</u> ea.

GENERAL:

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2. Lafayette County will not be responsible for any restocking fees.

GTO Supply Co., Inc
Company

1408 D.L. Collins Drive
Address

Davis M. Broadwater
Signature

Sales
Title

6/12/15



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for
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Al Gibbs, III
Regional Sales Manager
ADS / Hancor